

## VNS Sales Company LLC

### Office

1953 Swiss Valley Rd  
Addy, WA 99101

**Point of Contact:** Bob Swartwout

**Title:** Business Development

**Email:** sales@vns-sales.com

**Office phone:** 509-640-1479

**Cell phone:** 214-269-6540

### Website

www.vns-sales.com

### Washington State UBI

604-542-655

### Commodity Codes

- 390-28
- 390-84
- 967-38

### Certifications

- Certified Small Business
- WBE
- DBE

### Associations

- International Fresh cut Produce Association
- Pacific Northwest Vegetable Association
- National Small Business Association
- Greater Spokane, Inc



## Capabilities Statement - State

### Summary

VNS Sales Company LLC connects customers with fresh produce supply solutions. We match first rate growers and shippers with our clients of all sizes and specialties for a competitive year-round supply; then manage that supply chain for the customers convenience.

### Core Competencies:

- Specialty Fresh Ingredient Sourcing
- Specialty Product Development
- Food Manufacturing Processors
- Food Service Chains and Distributors
- Retail Grocery Chains and their Distributors

### Differentiators:

- 40 years' combined experience with National Account sales, supply chain solutions, product development and program management experience,
- Previous Industry Leadership as Chairman and Board Director of National Assn of Fresh Produce Processors (NAFPP) prior to its merger with the United Fresh Produce Assn (UFPA).
- Chairman of the Fresh-Cut Produce Advisory Board
- Board Member of United Fresh Produce Assn (UFPA)
- National Account foodservice (Yum Brands, McDonald's, Chipotle, Sysco, US Foodservice, etc)

### Industry Standards:

- Produce Blue Book: #387384 Rating: XXX B
- Experian: #483128836



## Products Supplied & Delivered

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### Products Listing

Asparagus	Green Beans
Beets, red	Kale, bulk w/ stems
Broccoli, Asian Crown	Kale, bulk destemmed
Broccoli, Florets	Kale, RTE 6/2#
Brussel Sprouts, bulk	Lettuce, green/red leaf
Cabbage, green	Lettuce, Butter
Cabbage, red	Lettuce, Iceburg
Carrots, 2" & 4" plugs	Lettuce, Romaine
Carrots, jumbo	Peppers, red/green
Cauliflower	Peppers, jalapeno
Celery, bulk naked	Spinach, baby
Celery, WIP 4" & 8"	Spinach, Mature bulk
Cilantro, bulk "no ties"	Squash, Butternut bulk
Cilantro – 60ct or 30 ct	Squash, Zucchini bulk
Cucumbers, bulk/raw	Tomatoes, Roma
*** more upon request	



*"We have done business with VNS for years and we are very happy with the partnership we have established. They have been extremely professional and communicative in regards to purchase orders with plenty of lead time and returns in a timely manner."*

- Chris Larson, Rio Fresh

*"We have been working with VNS Sales for nearly 2 years, and have completed over 60 loads together. Each load has had clear instructions, and excellent communication from VNS. Whenever the occasional problem arises, VNS is quick to help brainstorm a solution that is beneficial for all parties. VNS is always readily available and prepared for any last-minute challenges that may arise. It's a pleasure working with them."* Kyle Halloran, Logistic Account Manager – Scotlynn

*VNS is an excellent partner in business! They have helped us through some complicated issues on the shipping and receiving side, from changing packaging to help with receiving issues. VNS has always made it a priority to take care of the supplier and offering solutions that benefit everyone and always communicate quickly and effectively."*

Leon Moerbe, President, Daystar Produce, Inc